



## Global 'One stop shop' for the Maritime World



DENMARK

VIETNAM



UNITED KINGDOM

# ERRIA at a glance

## The company

- Founded in 1992
- Today Erria A/S is a maritime 'one stop shop' with internationally offered services from departments in several countries around the world
- Activities within Technical Management, Offshore Personnel Services and Container Services.
- Dynamic organization enabling optimal use of global outreach, local competencies and resources within coordinated main business areas
- Listed on NASDAQ First North Copenhagen in 2007

## Number of employees

### Actual 2021

Denmark	7
ECS	169
Mermaid	33
Sea farers	95
<b>Total</b>	<b>304</b>



# Business areas overview

## ERRIA A/S

## Subsidiaries Vietnam

### Shipping

- Ship Management
- General technical consultancy
- New building supervision
- Inspections & Dockings
- Project management
- Energy optimization
- Repair Services
- Transhipment



### Offshore Personnel Services

ERRIA provides highly specialized and cost-effective offshore personnel tailored to the specific mission requirement .

- Crew Management
- Marine Recruiting Specialists
- Marine Travel Management
- Allocation of Marine Specialists for the Submarine cable industry
- Allocation of Marine Specialists for the Offshore Wind Power industry

### Marine Warranty Surveying

- Risk Engineering
- Rig move attendance
- Jack-up location approval
- Semi-sub location approval
- Dry tow / transport approval
- MODU Re-activation approval
- MODU technical inspections



### ERRIA Container Services Ltd.



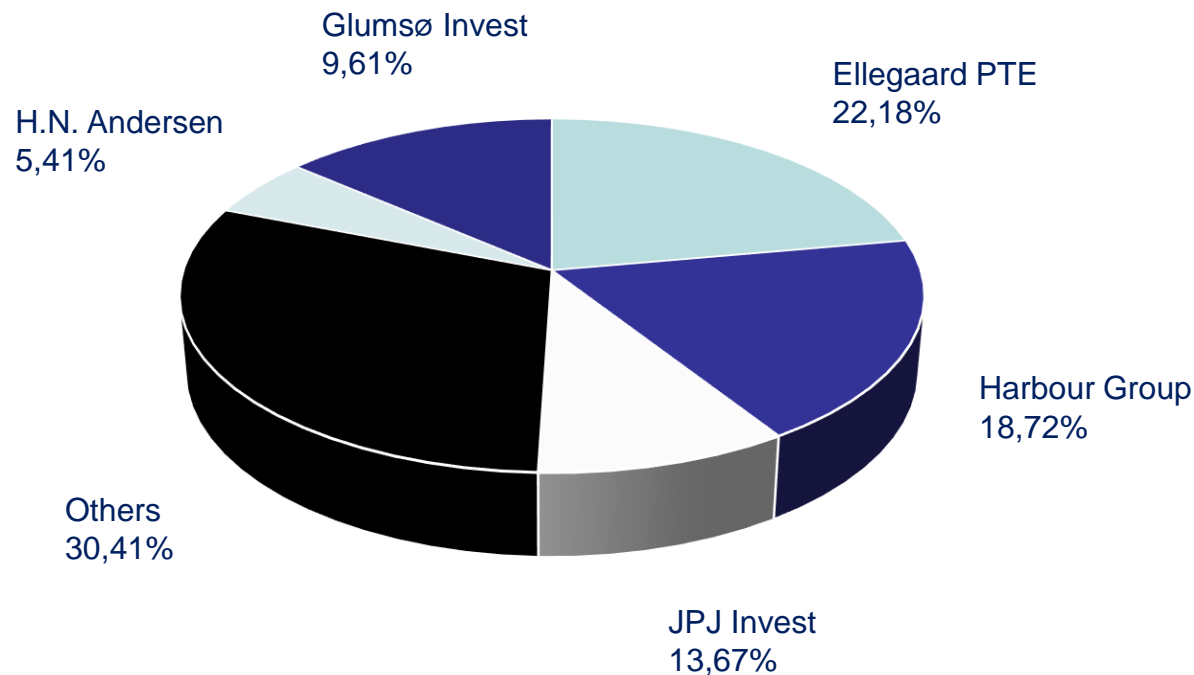
### Mermaid

Service of life-saving & fire fighting Equipment



# The ERRIA share

## Share ownership distribution



## The largest shareholders

1. Ellegaard PTE
2. Harbour Group
3. JPJ Invest
4. Glumsø Invest
5. H.N Andersen



# Experienced Leadership Team

Following a change of ownership control, Erria brought in top experienced people to the board in July 2018. At the same time, the Erria Group CEO Henrik N. Andersen acquired 6 percent of the shares of Erria A/S



**Søren Storgaard** - Chairman of Erria A/S

- Owner/partner of DreistStorgaard Advokater A/S
- Board member in 25 companies
- Court of Appeal



**Peter Kristian Ellegaard** - Vice chairman of Erria A/S

- 17 years with the Maersk Group in Denmark, the U.S., China and Singapore
- Qualified to practice law in New York, England and Wales and Denmark (inactive)
- Partner with GLS Law Firm Pte Ltd, Singapore



**Kristian Svarrer** - Board member of Erria A/S

- Chief executive officer and owner of A/S J. Lauritzen's Eftf. Jutlandia Terminal A/S
- Director of several entities in Denmark and Vietnam



**Henrik N. Andersen** - Group chief executive officer since 2007

- Formerly held onshore and offshore positions with the Maersk Group, Torm A/S, Tschudi & Eitzen and Knud I. Larsen
- Trained and sailed as ship's master





# ERRIA's global presence



DENMARK

VIETNAM



UNITED KINGDOM

# Shipping

## Main activities

- Technical management, crewing, inspections and dockings
- The department has 7 vessels in management for external clients
- The division has 95 seafarers at sea
- Docking preparation & supervision
- Repair Services
- Chartering

## Market focus

- Particular focus on fields with high complexity, stricter quality demands and higher prices
- Companies where shipping is a none core business
- Industrial investors / Capital funds

LNG Tankers



Tugs and barges



TEEKAY

VATTENFALL



DENMARK

VIETNAM



UNITED KINGDOM

# Marine Warranty Surveying

## WARRANTY SERVICES

Joint Rig Committee Rig move Code of Practice (COP) and Scope of Work (SOW) JR2019/005, issued 3 September 2019



- Rig Move Attendance - Warranty Survey on behalf of MODU Operators and Interested Underwriters.
- Jack-up Location Approval - Certificate of Approval (CoA) including studies of soil investigation, site specific assessments and vessel suitability surveys.
- Semi-sub Location Approval - CoA including studies of mooring analysis and mooring spread.
- Towage Warranty Advise and Approval.
- Dry Tow / Transport Warranty Survey including Load-Out & Load-Off of MODUs, structures and special cargo.
- MODU Technical Inspections.





# Offshore Personnel Services

## Main activities

Providing specialized personnel for:

- Cable laying vessels
- Survey vessels
- Installation vessels
- Marine projects

## Market focus

- Being the link between major fiber optic installation companies and experienced contractors.
- Supplying smaller offshore businesses with the right specialists.



# ERRIA Container Services (ECS)

## Main activities

- The Company has 169 employees, operates across 7 locations, and handles more than 150.000 containers per year
- **EMR (Equipment maintenance Repair):**  
Dry and reefer box repair, reefer machinery repair  
Reefer Monitoring, Pre Trip Inspection (PTI)
- **Container Depot:**  
Container Storage, Lift On/Lift Off services,  
Container Cleaning



## ECS Depots in North and South of Vietnam

- North, Hai Phong, 20,000 sqm
- South, Ho Chi Minh City, 70,000 sqm



### Depot Haiphong (HPH)



### Depot Saigon (SGN)



## Clients We Proudly Service:



# Maritime Mermaid Vietnam

Sales and service of life-saving and fire fighting equipment for marine and offshore



- Established in 2004
- Head office and workshop in Vung Tau City, South Vietnam
- Authorized sales and service partner for Viking Lifesaving Equipment A/S
- Exclusively certified as service provider by leading international equipment manufacturers in our territory
- Approvals from all major IACS classification societies and flag state authorities
- Recognised in the market as a high-end quality provider
- 34 employees (blue and white collar)
- High employee and customer retention rate
- Danish owners and managing director





# Contact information

## Head Office Erria A/S

Torvet, 21 1. sal

DK-4600 Køge, Denmark

Phone: +45 3336 4400

Email: [info@erria.dk](mailto:info@erria.dk) | [www.erria.dk](http://www.erria.dk)

Follow us on

