

**Erria A/S**

**ONE STOP SHOP**

**WELCOME**



**DENMARK**

**BULGARIA**

**MALTA**

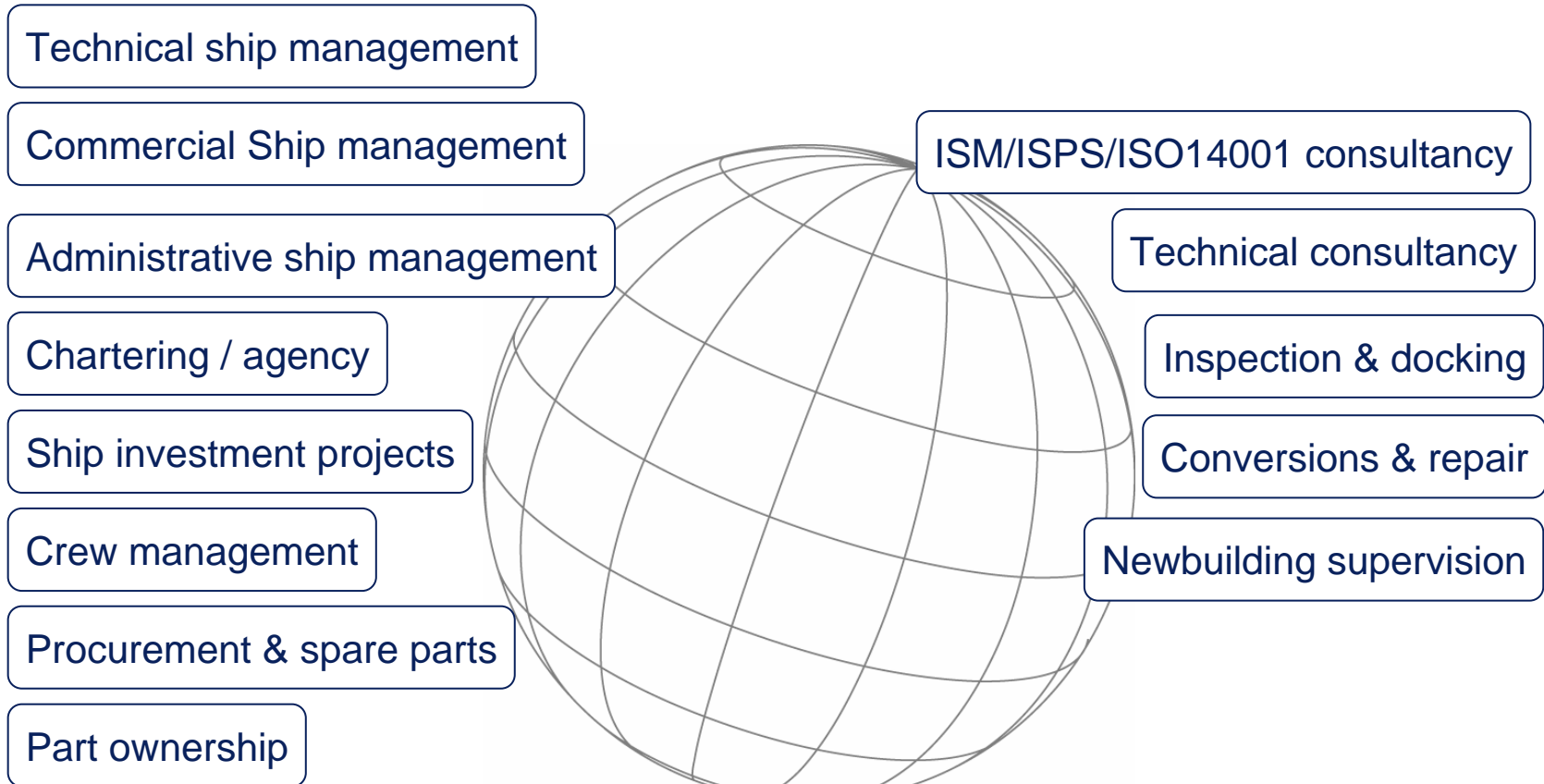
**POLAND**



**TURKEY**

**VIETNAM**

# BUSINESS AREAS



DENMARK

BULGARIA

MALTA

POLAND



TURKEY

VIETNAM

# WORLDWIDE LOCATIONS



DENMARK

BULGARIA

MALTA

POLAND



TURKEY

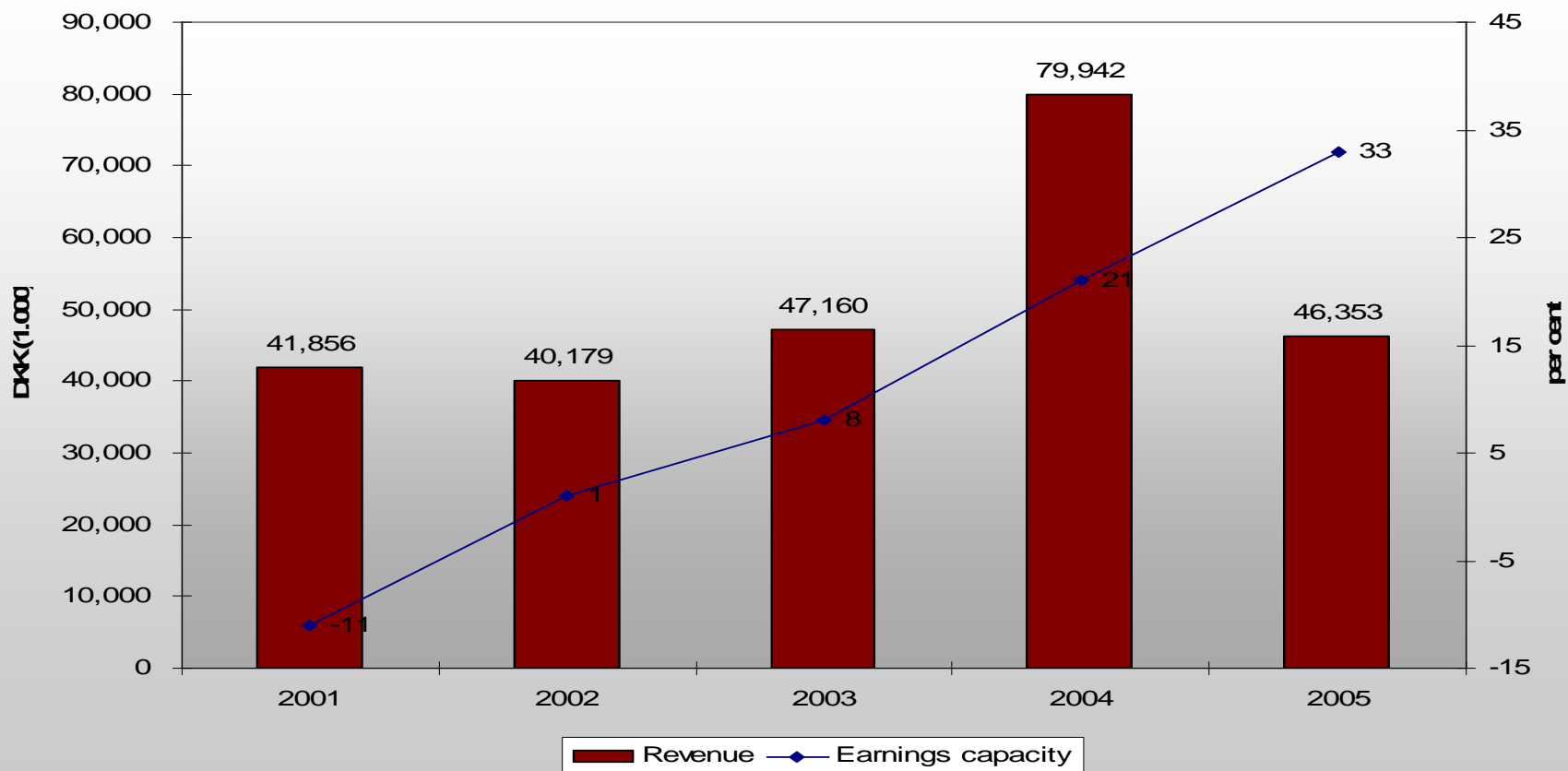
VIETNAM

## 41 vessels in ship management

- 30 dry cargo / container
- 11 chemical / oil tankers



### Revenue and earnings capacity (Group)



DENMARK

BULGARIA

MALTA

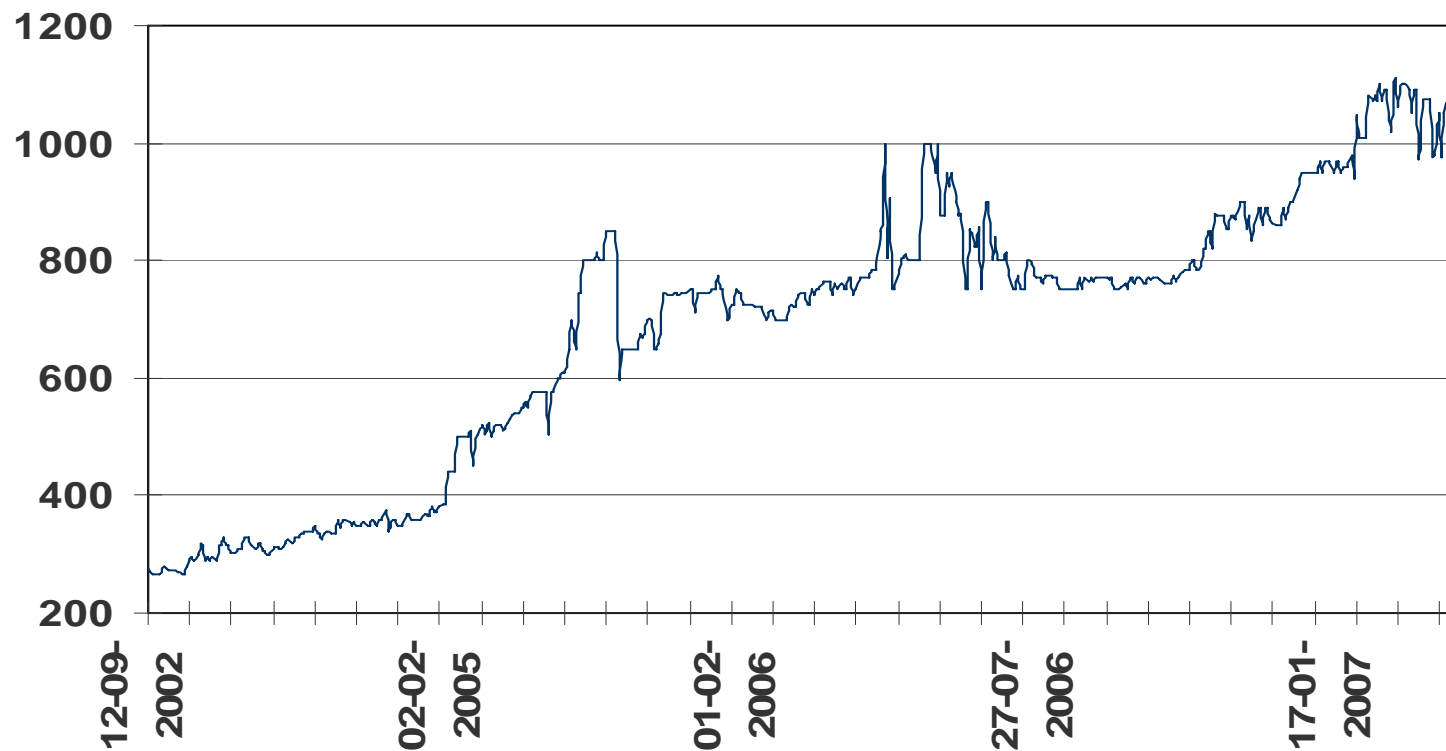
POLAND



TURKEY

VIETNAM

## The stock price development since introduction in 2002



DENMARK

BULGARIA

MALTA

POLAND



TURKEY

VIETNAM

# FINANCIAL DEVELOPMENT

<i>(1,000 DKK)</i>	Realized 2005	Prognosis 2006	Prognosis 2007	Prognosis 2008	Prognosis 2009
Revenue Parent	15,486	32,954	32,164	33,104	34,034
Net profit before tax	10,942	13,099	16,814	19,427	22,843
Net profit after tax	10,770	9,955	14,512	17,453	21,154
Total assets	114,719	358,256	358,704	361,240	380,563
Equity	88,086	161,241	174,253	188,541	206,005



DENMARK

BULGARIA

MALTA

POLAND



TURKEY

VIETNAM



# MANAGEMENT

- **Henrik Andersen (born 1968) – Managing Director**

Master Mariner. After a seagoing career in A.P. Moller & Knud I. Larsen, Henrik went ashore as inspector and HR Manager in various Danish shipping Companies before he took up the position as General Manager in Sea Saigon Shipping Ltd. where he started building up Fabricius activities in Vietnam.

- **Stig Holm (born 1962) – Technical Director**

Marine Engineer. After a seagoing career, Stig was employed as inspector at the ship owner J. Lauritzen for 10 years. The past years Stig has worked abroad as Technical Manager of a ship owner in Cyprus and as quality manager of a shipyard in Turkey.

- **Torben Ravn (born 1947) – Director**

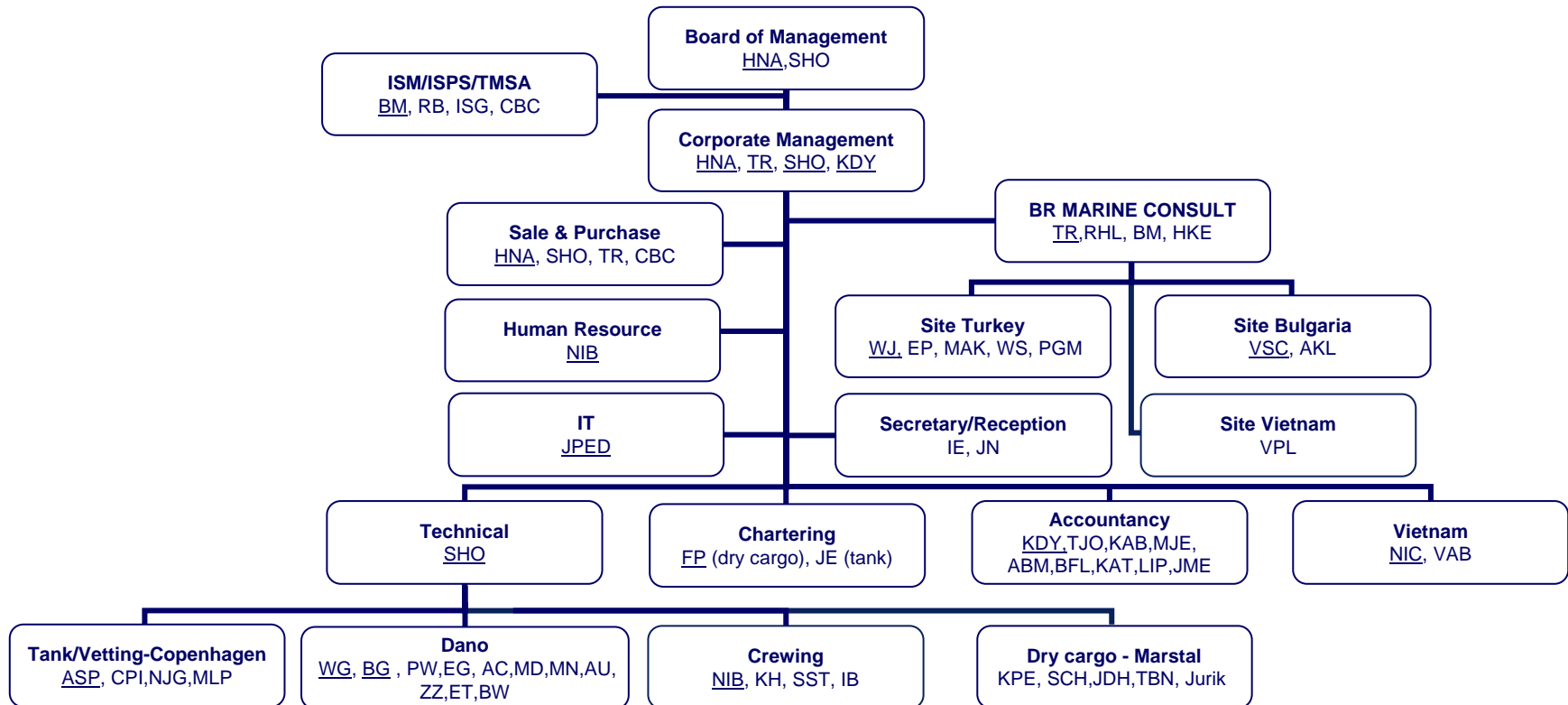
Ship's Officer and Naval Architect. After being Technical Manager and Superintendent at 2 ship owners and Surveyor at DNV, Torben founded BR Marine in 1983. He has since been in charge of inspections, conversions, ships and project management for many ship types.

- **Kristine Dyva (born 1964) – CFO**

Financial Manager, educated at Copenhagen Business school (Graduate Diploma in Business Administration - Accounting). Experience from Dannebrog Rederi A/S, Danisco A/S, Brdr. Lembcke A/S and DBI Plastics A/S. The last three as Financial Manager. Worked for about 6 years as Independent Consultant.



# ORGANIZATIONAL CHART



# BOARD MEMBERS

- **Kaare Vagner (born 1946) – Chairman**

MD of N & V Holding ApS. Chairman of: Skygate Holding A/S, Riegens A/S, MS Invest Odense A/S and Strandøre Invest A/S. Board member of: EAC A/S, Saigon Shipping JS Company, Nordatlantisk Venture A/S and Deputy Chairman of Banedanmark

- **Jan Erlund (born 1939)**

Partner Gorrissen Federspiel Kierkegaard. Chairman of: EAC A/S, Dansk Skovselskab A/S, Homarus Holding A/S. Board member of: Gurli and Paul Madsens Fond, PSA Limited, Skagerak Holding A/S, Through Transport Mutual Insurance Ltd, Homarus Holding A/S and Stiftelsen Sorø Akademi

- **C.C. Nielsen (born 1946)**

MD of Nielsen & Nielsen Holding A/S, N & V Holding ApS, Chairman of: Scanmetal A/S, Syddanske Forskerparker A/S, SAAN Holding A/S, Industri Invest Syd A/S. Board member of: Vækstfonden I/S, Rådet for Teknologi & Innovation (DI), Tommerup Trælast A/S, Odense Sport & Event A/S, Studieskolen & Maersk Instituttet, SDU, Odense Teater og Science Ventures A/S.

- **Carsten Dencker Nielsen (born 1940)**

Consul General, Asia House. Chairman of: Danes Worldwide Summer-School, National Fund for Aid to Danes Abroad, Asia Business Forum. Board member of: Danes Worldwide, EAC Foundation and Asia House Foundation, Thygesen Textile Group, CBS Asia Research Centre Advisory Board.

- **Mikael Konnerup (born 1955)**

MD of DicoA/S. Chairman of: Phase One A/S. Board member of: Mondosoft A/S, TeleBilling A/S, TeleBilling Systems A/S, Globeteam A/S, Karin Tankers A/S.





# CO-OPERATION MAIN PARTNERS

- Elsam A/S
- Clipper Management (Bahama) Ltd.
- Crescent Tankships Ltd. - UK
- A2SEA A/S
- Continental Ship Management - Norway
- Uni-Tankers A/S
- Dan Chemical Tankers
- Swedia Rederi AB - Sweden
- Hansen & Lange I/S
- Rederiet Kromann
- Vättenfall A/S – Denmark
- Atlantis Tankers Group
- Yildirim
- Herning shipping
- Ibex Maritime
- Maritim Consult



DENMARK

BULGARIA

MALTA

POLAND



TURKEY

VIETNAM



# GLOBAL PERSPECTIVE

- ERRIA is a brand name in the global shipping community
- We are achieving growth with a global perspective
- Clients operate a wide range of cargo worldwide
- Ship management for oil companies with the strictest of demands
- Consulting for globally operating clients
- The spin-off between divisions is the basis for future growth:
  - Shipping
  - Ship management
  - Consulting
- Organizational culture with respect for human values, the individual, safety and the environment
- Zero oil spills and zero incidents policy raise the bar for the organization



DENMARK

BULGARIA

MALTA

POLAND



TURKEY

VIETNAM